

## **DIMOS Maschinenbau GmbH – the company**

DIMOS Maschinenbau GmbH is a specialist for individually manufactured warehouse and industrial trucks with electric drive. DIMOS specializes in adapting vehicles precisely to the respective application and environment, thus enabling optimum material flow. Founded in 1993 by Dieter Modrey, Alfred and Hanna Schütz in Fulda, DIMOS is in demand worldwide as a supplier of high-quality vehicles "Made in Germany". The company currently sells its products through more than 40 sales partners on four continents. DIMOS' customers come from the aviation, automotive, mining, metal, wood and textile industries, among others. DIMOS currently employs 70 in his headquarter in Petersberg, Germany and 15 people in Dubai, UAE. DIMOS is managed by Alfred and Hanna Schütz.

### Products

All DIMOS vehicles feature electric propulsion and a modular design. Thanks to this modular system, the company is able to tailor vehicles precisely to all areas of application in the warehouse environment. For example, weather-related requirements can be taken into account and the load capacity of the vehicles can be varied between one and over 100 tons, depending on the intended use.

The core business of DIMOS is electric multidirectional sideloaders that enable particularly efficient energy management and very long operating times thanks to modern lithium-ion technology. Robust, compact, flexible and equipped with electric propulsion, the trucks are characteristic of the entire DIMOS product portfolio. With platform trucks, compact forklifts, lowlift trucks, reach trucks and straddle carriers designed and manufactured inhouse, DIMOS offers efficient solutions for all applications in logistics. In addition, the company produces an increasing number of driverless



transport systems for various fields of application, for example coil transport and air cargo.

### Ergonomics

A DIMOS forklift is the workplace of logistics employees for up to 15-20 years. Accordingly, it is important that drivers feel comfortable on the forklift and get along well with the vehicle. The panoramic cab not only provides 360° all-round visibility, but also minimizes potential hazards for the driver and other employees during forklift operation. In addition, the vehicles' zero emissions and very low noise levels ensure a pleasant working environment. DIMOS is happy to welcome warehouse employees for a preliminary discussion and thus include them in the planning of a new vehicle to be able to make further optimizations.

### Service

DIMOS specializes in small series production - all products are created in close coordination with the subsequent users. In order to meet as many individual customer requirements as possible, the DIMOS team always prepares a 3D model of the future solution before starting production and discusses it with the customer. This way, even small details can be adapted. This high degree of precision combined with short response times is only available from DIMOS.

### DIMOS at a glance

Company name: Headquarters:

Management:

DIMOS Maschinenbau GmbH Gewerbegebiet Petersberg Ost, Billérer Straße 1 36100 Petersberg Alfred Schütz Hanna Schütz



Company structure:	Family-owned
Founded in:	1993
Employees Petersberg:	75
Employees Dubai:	15
Sales:	More than 40 sales partners worldwide
Market position:	Internationally renowned manufacturer of electric
	storage and industrial trucks for all applications
Focusing on the following	Aerospace, automotive, aluminium, mining, solar
industry branches:	power, building materials, glass, wood, plastic, textile
	and steel
Products and Services:	Production of:
	Electric multidirectional sideloaders
	Low-lift trucks
	Compact forklifts
	Reach trucks
	Straddle Carriers
	Platform trucks
	Tool changing systems
Collaborations:	Hubtex Maschinenbau GmbH & Co. KG

### **Company milestones**

1993	DIMOS is constantly expanding its product range. Especially in special construction, customers appreciate the solution-oriented vehicles from DIMOS
1999	Development of new markets in the textile industry: Brazil, Turkmenistan, Turkey and Malaysia, among others.
2000	Venturing into the airfreight sector with the Pallet Mover designed for the customer Dubai DXB - Jebel Ali



2004	DIMOS develops the first multifunctional airport vehicle for ULD handling: The X-Way-Mover is patented
2006	The first X-Way-Movers are delivered to Dubai
2008	Relocation to the new production site Petersberg near Fulda
2010	Expansion of the product portfolio in the areas of heavy-duty vehicles, electric platform trucks, electric compact forklifts and autonomous vehicles
2012	Establishment and grand opening of a service base in Dubai
2012	DIMOS establishes itself as a system supplier in the air freight sector
2012	Picking systems for the wood industry develop into an important business segment for DIMOS
2015	First major projects in the area of Automatic Guided Vehicle (AGV) are successfully completed.
2017	Participation of Hubtex GmbH in DIMOS with focus on synergies in the areas of purchasing, development and production
2017	DIMOS and Hubtex expand their joint product portfolio
2017	Relaunch of the compact forklift series
2017	Relaunch of the X-Way-Mover
2018	Start of planning for an additional production hall
2018	DIMOS und Hubtex carry out first joint projects in the field of air freight
2019	Sales network in the area of special solutions and air freight is expanded to Japan



2021 Expansion of the Petersberg plant by an additional production hall with a production area of approx. 3,600 m2

2022 DIMOS establishes its own branch office in Dubai

### **Contact Data DIMOS**

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